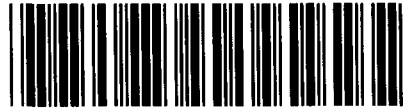


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APPLICATION OF SOUTHWESTERN	§	BEFORE THE STATE OFFICE
ELECTRIC POWER COMPANY FOR	§	
CERTIFICATE OF CONVENIENCE	§	
AND NECESSITY AUTHORIZATION	§	OF
AND RELATED RELIEF FOR THE	§	
ACQUISITION OF WIND	§	
GENERATION FACILITIES	§	ADMINISTRATIVE HEARINGS

WORKPAPERS TO THE
DIRECT TESTIMONY
AND EXHIBITS

OF

JAMES W. DANIEL

ON BEHALF OF
EAST TEXAS ELECTRIC COOPERATIVE, INC.
AND
NORTHEAST TEXAS ELECTRIC COOPERATIVE, INC.

JANUARY 15, 2020

00001

240

Name of Respondent Southwestern Electric Power Company	This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission	Date of Report (Mo, Da, Yr) / /	Year/Period of Report End of 2018/Q4
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SALES OF ELECTRICITY BY RATE SCHEDULES

- Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.
- Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
- Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
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- For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
- Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

Line No.	Number and Title of Rate schedule (a)	MWh Sold (b)	Revenue (c)	Average Number of Customers (d)	KWh of Sales Per Customer (e)	Revenue Per KWh Sold (f)
1	RESIDENTIAL SALES					
2						
3	ARKANSAS					
4	Residential Service (RS)	991,104	93,359,250	88,075	11,253	0.0942
5	Electric Heating Appliance	202,886	17,577,081	13,042	15,556	0.0866
6	Master Metered Apartments	3,320	269,657	9	368,889	0.0812
7	Residential Lighting PL/AL/OL	5,390	1,140,927	7,001	770	0.2117
8	Unbilled Revenue	4,456	-336,334			-0.0755
9	Deferred & Dolet Hills Fuel		831,793			
10						
11	LOUISIANA					
12	RS	3,029,171	318,416,809	203,520	14,884	0.1051
13	RWH	814	80,088	42	19,381	0.0984
14	Master Metered Apartments	23,995	1,946,043	25	959,800	0.0811
15	Residential Lighting PL/AL/OL	20,150	4,864,433	29,067	693	0.2414
16	Unbilled Revenue	6,970	732,434			0.1051
17						
18	TEXAS					
19	RS	2,237,960	229,169,926	150,282	14,892	0.1024
20	Master Metered Apartments	12,488	878,015	26	480,308	0.0703
21	Residential Lighting PL/AL	13,769	1,766,234	18,114	760	0.1283
22	Unbilled Revenue	11,406	272,954			0.0239
23	Deferred Fuel		-1,086,116			
24	Demand Side Management/ RER					
25	Rate Reconciliation Rider					
26						
27	Duplicate Customer Adjustment			-54,241		
28						
29	TOTAL Residential Sales	6,563,879	669,883,194	454,962	14,427	0.1021
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41	TOTAL Billed	17,963,121	1,538,302,098	0	0	0.0856
42	Total Unbilled Rev.(See Instr. 6)	-18,277	-1,462,646	0	0	0.0800
43	TOTAL	17,944,844	1,536,839,452	0	0	0.0856

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1	COMMERCIAL SALES					
2						
3	ARKANSAS					
4	General Service GS	370,316	32,195,337	15,645	23,670	0.0869
5	Recreational Lighting	3,606	258,733	103	35,010	0.0718
6	Lighting & Power Service LP	849,357	60,235,956	1,423	596,878	0.0709
7	Lighting & Power Service LLP	82,073	5,021,284	1	82,073,000	0.0612
8	Municipal Pumping Service MPS	15,145	1,175,766	276	54,873	0.0776
9	Municipal Service MS	5,755	501,296	478	12,040	0.0871
10	Commercial Lighting PL/AL/OL	17,848	2,459,775	8,437	2,115	0.1378
11	Unbilled Revenue	-4,953	-519,007			0.1048
12	Deferred & Dolet Hills Fuel		946,827			
13						
14	LOUISIANA					
15	Electric Sign Service ESS	1,333	151,716	367	3,632	0.1138
16	General Service GS	281,509	38,708,077	16,567	16,992	0.1375
17	General Lighting & Power GLP	199,537	22,126,161	4,276	46,664	0.1109
18	Lighting & Power Service LP	1,838,337	151,761,931	2,557	718,943	0.0826
19	Irrigation Svc	237	32,289	1	237,000	0.1362
20	Municipal Pumping MPS	81,622	6,069,196	573	142,447	0.0744
21	Municipal Service MS	17,558	2,339,450	1,039	16,899	0.1332
22	Commercial Lighting PL/AL/OL	24,459	4,144,943	11,996	2,039	0.1695
23	Unbilled Revenue	-11,404	-325,857			0.0286
24						
25	TEXAS					
26	General Service GS	277,955	33,626,654	20,772	13,381	0.1210
27	Recreational Lighting	5,550	417,701	151	36,755	0.0753
28	Cotton Gin CG	7,159	620,936	7	1,022,714	0.0867
29	Lighting & Power Service LP	1,763,735	139,979,761	7,704	228,938	0.0794
30	Lighting & Power Service LLP	61,342	3,933,621	1	61,342,000	0.0641
31	Municipal Pumping MPS	65,533	4,729,811	616	106,385	0.0722
32	Municipal Service MS	29,448	2,954,624	1,511	19,489	0.1003
33	Commercial Lighting CSL	1,261	91,400	70	18,014	0.0725
34	Commercial Lighting PL/AL	31,911	3,335,581	15,374	2,076	0.1045
35	Unbilled Revenue	-9,024	-637,558			0.0707
36	Deferred Fuel		-1,253,176			
37	Demand Side Management/ RER					
38	Rate Reconciliation Rider					
39						
40	Duplicate Customer Adjustment			-35,843		
41	TOTAL Billed	17,963,121	1,538,302,098	0	0	0.0856
42	Total Unbilled Rev.(See Instr. 6)	-18,277	-1,462,646	0	0	0.0800
43	TOTAL	17,944,844	1,536,839,452	0	0	0.0856

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1	TOTAL Commercial Sales	6,007,205	515,083,228	74,102	81,067	0.0857
2						
3	INDUSTRIAL SALES					
4	ARKANSAS					
5	General Service GS	10,852	987,345	352	30,830	0.0910
6	Lighting & Power Service LP	829,507	54,833,519	238	3,485,324	0.0661
7	Large Lighting & Power LLP	252,121	13,378,937	2	126,060,500	0.0531
8	Pulp & Paper Mill P&PM	242,468	13,346,748	1	242,468,000	0.0550
9	Industrial Lighting PL/AL/OL	3,025	391,744	1,015	2,980	0.1295
10	Unbilled Revenue	-5,176	-284,019			0.0549
11	Deferred & Dolet Hills Fuel		-1,106,569			
12						
13	LOUISIANA					
14	General Power Services GPS	12,639	1,727,611	885	14,281	0.1367
15	General Lighting & Power GLP	49,978	4,786,765	624	80,093	0.0958
16	Lighting & Power Service LP	816,636	57,691,948	388	2,104,732	0.0706
17	Large Lighting & Power LLP	242,390	14,981,082	2	121,195,000	0.0618
18	Industrial Lighting PL/AL/OL	2,254	368,705	938	2,403	0.1636
19	Unbilled Revenue	-2,063	2,240			-0.0011
20						
21	TEXAS					
22	General Service GS	11,860	1,486,301	1,341	8,844	0.1253
23	Lighting & Power Service LP	1,138,123	82,317,582	1,402	811,785	0.0723
24	Interruptible Power Service	33,496	2,155,909	3	11,165,333	0.0644
25	Lighting & Power Service LLP	755,569	41,019,528	4	188,892,250	0.0543
26	Lighting & Pwr Svc LLP - with	171,539	13,523,606	2	85,769,500	0.0788
27	Backup Maintenance, AAS					
28	Metal Melting Service MMS	52,718	3,706,911	12	4,393,167	0.0703
29	Metal Melting Service MMS - 69kv	206,188	10,299,300	2	103,094,000	0.0500
30	Steel Mill LSS	74,116	3,961,888	1	74,116,000	0.0535
31	Oilfield - Large Industrial OLI	400,010	24,431,829	1,443	277,207	0.0611
32	As-Available Standby Service	1,017	87,579	2	508,500	0.0861
33	Industrial Lighting PL/AL	3,562	357,459	1,226	2,905	0.1004
34	Unbilled Revenue	-8,216	-332,043			0.0404
35	Deferred Fuel		-1,211,228			
36	Demand Side Management/ RER					
37						
38	Duplicate Customer Adjustment			-3,182		
39	TOTAL Industrial Sales	5,294,613	342,910,677	6,701	790,123	0.0648
40						
41	TOTAL Billed	17,963,121	1,538,302,098	0	0	0.0856
42	Total Unbilled Rev.(See Instr. 6)	-18,277	-1,462,646	0	0	0.0800
43	TOTAL	17,944,844	1,536,839,452	0	0	0.0856

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1						
2						
3	PUBLIC STREET & HIGHWAY					
4	LIGHTING					
5						
6	ARKANSAS					
7	Municipal Lighting ML	11,575	1,802,806	197	58,756	0.1558
8	Unbilled Revenue	-86	-23,447			0.2726
9	Deferred & Dolet Hills Fuel		10,210			
10						
11	LOUISIANA					
12	Municipal Lighting ML	40,436	3,908,598	135	299,526	0.0967
13	Unbilled Revenue	-83	-1,103			0.0133
14						
15	TEXAS					
16	Municipal Lighting ML	27,409	3,286,603	158	173,475	0.1199
17	Unbilled Revenue	-104	-10,905			0.1049
18	Deferred Fuel		-10,409			
19	Rate Reconciliation Rider					
20						
21	TOTAL Public Street & Highway Ltg	79,147	8,962,353	490	161,524	0.1132
22						
23						
24						
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26						
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41	TOTAL Billed	17,963,121	1,538,302,098	0	0	0.0856
42	Total Unbilled Rev.(See Instr. 6)	-18,277	-1,462,646	0	0	0.0800
43	TOTAL	17,944,844	1,536,839,452	0	0	0.0856